**Reviewed Financial Statements** 

June 30, 2020 and 2019

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June 30, 2020 and 2019

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### Independent Accountant's Review Report

Board of Directors The Mustard Seed Project of Key Peninsula Vaughn, Washington

We have reviewed the accompanying financial statements of The Mustard Seed Project of Key Peninsula (a nonprofit organization) (the "Organization"), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibilities for the Reviewed Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### Accountant's Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

JOHNSON, STONE & PAGANO, P.S.

Johnson, Itom & Pagro, P.S.

September 15, 2020



## STATEMENTS OF FINANCIAL POSITION

June 30, 2020 and 2019

	2020	2019
<u>ASSETS</u>		
CURRENT ASSETS		
Cash	\$ 143,888	\$ 149,200
Pledges receivable	11,533	38,108
Prepaid expenses	5,513	5,329
<b>Total Current Assets</b>	160,934	192,637
NON-CURRENT ASSETS		
Cash, restricted for capital projects	116,693	92,955
PROPERTY AND EQUIPMENT		
Land	653,000	653,000
Building	388,678	306,174
Equipment and furniture	39,750_	28,628_
	1,081,428	987,802
Less accumulated depreciation	47,424	33,117
	1,034,004	954,685
Construction in progress	1,034,291	936,391
Total Property and Equipment	2,068,295	1,891,076
TOTAL ASSETS	\$ 2,345,922	\$ 2,176,668

## STATEMENTS OF FINANCIAL POSITION (Continued)

June 30, 2020 and 2019

		2020	2019
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable	\$	91,452	\$ 206,110
Payroll tax liabilities		3,435	568
Tenant security deposits		858	400
Current portion of long-term debt, net of			
debt issuance costs	_	696,829	720,895
<b>Total Current Liabilities</b>		792,574	927,973
LONG-TERM LIABILITIES			
Long-term debt		49,650	
Total Liabilities		842,224	927,973
NET ASSETS			
Without donor restrictions		1,289,257	1,117,632
With donor restrictions		214,441	131,063
Total Net Assets	_	1,503,698	1,248,695
TOTAL LIABILITIES AND NET ASSETS	\$	2,345,922	\$ 2,176,668

### STATEMENTS OF ACTIVITIES

Year Ended June 30, 2020

	Without Donor	With Donor	
	Restrictions	Restrictions	Total
REVENUES AND SUPPORT			
Donations	\$ 212,194	\$ 355,716	\$ 567,910
Contract services	17,348		17,348
Grants	103,918		103,918
Rental income	26,810		26,810
Interest and dividend income	43		43
Net assets released from restriction	272,338	(272,338)	
<b>Total Revenues and Support</b>	632,651	83,378	716,029
EXPENSES			
Program services	239,719		239,719
General and administrative	83,917		83,917
Fundraising	137,390		137,390
<b>Total Expenses</b>	461,026		461,026
INCREASE IN NET ASSETS	171,625	83,378	255,003
Net Assets at Beginning of Year	1,117,632	131,063	1,248,695
NET ASSETS AT END OF YEAR	\$ <u>1,289,257</u>	\$ 214,441	\$ 1,503,698

## STATEMENTS OF ACTIVITIES (Continued)

Year Ended June 30, 2019

	Without Donor Restriction	Donor	Total
REVENUES AND SUPPORT			
Donations	\$ 350,41	14	\$ 350,414
In-kind contributions	24,72		24,724
Special event income, less direct	,		•
expenses of \$47,002	75,81	14	75,814
Contract services	17,34		17,348
Grants	222,48	32	222,482
Rental income	19,23	34	19,234
Interest and dividend income		37	37
Net assets released from restriction	44,94	<u>\$ (44,940)</u>	
<b>Total Revenues and Support</b>	754,99	93 (44,940)	710,053
EXPENSES			
Program services	190,04	10	190,040
General and administrative	65,24	<b>1</b> 1	65,241
Fundraising	127,84	<u></u>	127,848
<b>Total Expenses</b>	383,12	29	383,129
INCREASE (DECREASE) IN NET ASSETS	371,86	54 (44,940)	326,924
Net Assets at Beginning of Year	745,76	<u>176,003</u>	921,771
NET ASSETS AT END OF YEAR	\$ 1,117,63	\$ 131,063	\$ 1,248,695

## STATEMENTS OF FUNCTIONAL EXPENSES

Year Ended June 30, 2020 with Comparative Totals for 2019

		General			
	Program	and		Total E	Expenses
	Services	Administrative	Fundraising	2020	2019
COMPENSATION EXPENSE					
Wages	\$ 142,895	\$ 27,345	\$ 99,895	\$ 270,135	\$ 233,298
Payroll taxes	10,727	2,051	7,499	20,277	11,251
<b>Total Compensation Expense</b>	153,622	29,396	107,394	290,412	244,549
Advertising	3,583			3,583	3,301
Bank service fees	741	445	297	1,483	1,015
Property taxes	1,888	1,321	566	3,775	7,136
Computer internet and service	6,273	784	784	7,841	6,141
Dues and subscriptions	431	24	24	479	578
Insurance	4,697	1,174		5,871	5,453
Postage and shipping	482	483	6,770	7,735	6,590
Professional services	19,848	1,241	8,222	29,311	18,531
Repairs and maintenance	6,834	380	380	7,594	17,440
Supplies	2,875	616	4,120	7,611	3,735
Travel and parking	356		89	445	55
Utilities	13,522	751	751	15,024	11,833
Volunteer	2,513			2,513	712
Capital campaign			4,000	4,000	57
Other	9,177	192	3,278	12,647	13,072
Interest expense		46,395		46,395	32,041
<b>Total Expenses Before Depreciation</b>	226,842	83,202	136,675	446,719	372,239
Depreciation	12,877	715	715	14,307	10,890
TOTAL EXPENSES	\$ 239,719	\$ 83,917	\$_137,390_	\$ 461,026	\$_383,129_

## STATEMENTS OF FUNCTIONAL EXPENSES (Continued)

Year Ended June 30, 2019

COMPENSATION EXPENSE Wages Payroll taxes	Program Services \$ 99,657 4,806	General and Administrative  \$ 22,188 1,070	Fundraising \$ 111,453 5,375	Total Expenses \$ 233,298 11,251
Total Compensation Expense	104,463	23,258	116,828	244,549
Advertising Bank service fees Property taxes Computer internet and service Dues and subscriptions Insurance Postage and shipping Professional services Repairs and maintenance Supplies Travel and parking Utilities	3,301 507 3,568 4,913 520 4,362 1,647 14,824 15,696 2,615 44 10,649	305 2,498 614 29 1,091 1,648 927 872 560	203 1,070 614 29 3,295 2,780 872 560 11 592	3,301 1,015 7,136 6,141 578 5,453 6,590 18,531 17,440 3,735 55 11,833
Volunteer Capital campaign Other Interest expense  Total Expenses Before Depreciation	712 12,419 180,240	261 32,041 64,696	57 392 127,303	712 57 13,072 32,041 372,239
Depreciation TOTAL EXPENSES	9,800 \$ 190,040	\$ 65,241	545 \$ 127,848	10,890 \$ 383,129

## STATEMENTS OF CASH FLOWS

Years Ended June 30, 2020 and 2019

		2020		2019
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets	\$	255,003	\$	326,924
to net cash provided by operating activities  Depreciation  Debt issuance costs		14,307 (2,500)		10,890
Amortization of debt issuance costs Net change in operating assets and liabilities		3,434 192,958		2,392 (40,693)
<b>Net Cash Provided by Operating Activities</b>		463,202		299,513
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of fixed assets		(469,426)		(310,338)
<b>Net Cash Used by Investing Activities</b>		(469,426)		(310,338)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds of long-term debt Payment of long-term debt		49,650 (25,000)		
<b>Net Cash Provided by Financing Activities</b>		24,650	•	
NET INCREASE (DECREASE) IN CASH		18,426		(10,825)
Cash at Beginning of Year	,	242,155		252,980
CASH AT END OF YEAR	\$	260,581	\$	242,155
COMPONENTS OF CASH Cash Restricted cash	\$	143,888 116,693	\$	149,200 92,955
	\$	260,581	\$	242,155

## STATEMENTS OF CASH FLOWS (Continued)

Years Ended June 30, 2020 and 2019

	2020	2019
COMPONENTS OF NET CHANGE IN OPERATING ASSETS AND LIABILITIES		
(Increase) decrease in assets		
Pledges receivable	\$ 26,575	\$ 44,951
Prepaid expense	(184)	(4,080)
Increase (decrease) in liabilities		
Accounts payable	163,242	(80,676)
Payroll tax liabilities	2,867	(1,288)
Tenant security deposits	458	400
Net Change in Operating Assets and Liabilities	\$ <u>192,958</u>	\$ (40,693)
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for interest	\$ 46,395	\$ 32,041
NONCASH INVESTING AND FINANCING ACTIVITIES		
Purchase of fixed assets in accounts payable	\$	\$ 279,900

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

The Mustard Seed Project of Key Peninsula (the "Organization") was founded in 2006 and operated under the fiscal sponsorship of The Franciscan Foundation until February 25, 2011, when it received its own 501(c)(3) status from the Internal Revenue Service. The Mustard Seed Project of Key Peninsula is a nonprofit organization whose mission is to assure that a full continuum of high quality, affordable services and programs are available to meet the needs of aging Key Peninsula residents, so that they can "age in place." The Organization is supported primarily through grants and contributions from local foundations, individuals, businesses and government agencies.

#### Basis of Accounting

The accompanying financial statements are prepared using the accrual basis of accounting and, accordingly, reflect significant receivables, payables and other liabilities.

#### Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

#### Net Assets without Donor Restrictions

Net assets that are not subject to donor-imposed stipulations.

#### Net Assets with Donor Restrictions

Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations, or that expire by the passage of time, and net assets subject to donor-imposed stipulations that they be maintained permanently. The Organization did not have any net assets restricted to be maintained permanently at June 30, 2020 and 2019.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

#### Cash

The Organization considers cash to be cash in checking accounts, savings accounts and money market accounts.

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Pledges Receivable

Pledges receivable are recorded when the underlying promises are received by the Organization. The Organization considers all pledges receivable to be fully collectible, therefore, no allowance for doubtful accounts has been established. Pledges to be received after one year are discounted at an appropriate discount rate using U.S. Treasury rates corresponding to the period in which the contribution is to be received if considered material.

#### Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$1,000 and all expenditures for repairs and maintenance, renewals and betterments that prolong the useful lives of assets are capitalized.

Depreciation is computed using the straight-line method over the estimated useful lives of 3 to 39 years.

Depreciation expense was \$14,307 and \$10,890 for the years ended June 30, 2020 and 2019, respectively.

Construction in progress consists of development costs related to a low income senior housing facility.

#### Impairment of Long-lived Assets

In accordance with authoritative guidance, the Organization makes a determination as circumstances indicate necessary as to whether the value of long-lived assets, including assets to be disposed of, have been impaired. The determination is based on several criteria, including, but not limited to, revenue trends, undiscounted operating cash flows and other operating factors. Management believes there were no impairment adjustments necessary for the years ending June 30, 2020 and 2019.

#### Debt Issuance Costs

Debt issuance costs are capitalized and reported as a reduction from the carrying amount of the associated debt. Debt issuance costs are charged to interest expense on a straight line basis over the term of the related loan. Debt issuance costs charged to interest expense were \$3,434 and \$2,392 for the years ended June 30, 2020 and 2019, respectively.

#### **Contributions**

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Contributed Goods and Services

Contributed services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills and would otherwise be purchased by the Organization.

Many individuals volunteer their time and perform a variety of tasks that assist the Organization in delivery of services. No amounts have been reflected in the financial statements for these donated services.

There were no in-kind contributions for the year ended June 30, 2020. For the year ended June 30, 2019, in-kind contributions totaled \$24,724.

#### Functional Expenses

Functional expenses are allocated between programs, general and administrative and fundraising based on management's estimates and studies of the cost attributable to the programs or support services.

#### Advertising

The Organization expenses advertising and marketing costs as they are incurred. Advertising costs totaled \$3,583 and \$3,301 for the years ended June 30, 2020 and 2019, respectively.

#### Concentration of Credit Risk

The Organization may, at times, have balances that exceed federally insured deposit limits. Management has not experienced any losses and believes there is minimal risk associated with these cash balances.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Tax

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Subsequent Events

Management of the Organization has evaluated subsequent events for potential recognition and disclosure through September 15, 2020, the date the accountant's review procedures were completed.

#### NOTE 2 - LIQUIDITY AND AVAILABILITY

Financial assets available for expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at June 30:

	2020	2019
Cash and restricted cash Pledges receivable	\$ 260,581 	\$ 242,155 <u>38,108</u>
Total Financial Assets	272,114	280,263
Less financial assets not available for general expenditures  Restricted cash	(116,693)	(92,955)
Pledges receivable	(11,533)	(38,108)
Financial Assets Available to Meet General Expenditure	\$ <u>143,888</u>	\$ <u>149,200</u>

The Organization also has a \$20,000 line of credit available to draw upon for operating cash management purposes (see Note 3).

#### **NOTE 3 - NOTE PAYABLE**

The Organization has an unsecured \$20,000 line of credit arrangement with a bank that matures on November 5, 2024. The Organization uses the line of credit for short term working capital periodically throughout the year. There was no outstanding balance as of June 30, 2020. The interest rate in effect at June 30, 2020 was 8.5%.

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

#### **NOTE 4 - LONG-TERM DEBT**

Long-term debt consists of the following at June 30:	2020	2019
Note payable to Capital Impact Partners. Due in full January 1, 2021, with interest accruing annually at 7.75%. Secured by a deed of trust and second blanket lien on all tangible and intangible business assets.	\$ 725,000	\$ 750,000
Note payable to Sound Credit Union. Due in full April 18, 2022, with interest accruing annually at 1.00%. Accrued interest payments starting November 2020, with the entire principal balance and unpaid		
interest due on the maturity date (see Note 9).	49,650	
Long-term Debt	774,650	750,000
Less unamortized debt issuance costs	28,171	29,105
Long-term Debt, Net of Unamortized Debt Issuance Costs	746,479	720,895
Less current portion due within one year classified as a current liability	<u>696,829</u>	720,895
Long-term Debt, Net of Current Portion	\$ <u>49,650</u>	\$
Principal payments required subsequent to June 30, 2020 are a	s follows:	
2021 2022	\$ 696,829 <u>49,650</u>	
	\$ <u>774,650</u>	

The Capital Impact loan is subject to certain covenants. The Organization met the covenants for the year ended June 30, 2020 and did not meet those covenants for the year ended June 30, 2019. The Organization obtained a waiver for the year ended June 30, 2019.

#### NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

At June 30, 2020 and 2019, the Organization had \$214,441 and \$131,063, respectively, in net assets with restrictions from a capital campaign to build senior housing.

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

#### **NOTE 6 - RELATED PARTY TRANSACTIONS**

The Organization has received several promises to give from board members. Contribution revenue from board members supporting programs and operations totaled \$72,724 and \$31,943 for the years ended June 30, 2020 and 2019, respectively. Pledges receivable from board members totaled \$430 and \$5,259 as of June 30, 2020 and 2019, respectively.

#### NOTE 7 - COMMITMENTS AND CONTINGENCIES

The Organization intends to build a senior housing project with anticipated total cost of approximately \$12,000,000, of which \$7,000,000 will be financed, and approximately \$5,000,000 raised through a capital campaign.

The Organization is currently in the process of applying for permanent financing for their senior housing project.

#### **NOTE 8 - RENTAL INCOME**

The Organization leases unused space to other not-for-profit organizations. Lease arrangements vary by tenant and monthly rental income varies from \$400 to \$600 a month. The Organization also leases unused space on an hourly basis.

Rental income was \$26,810 and \$19,234 for the years ended June 30, 2020 and 2019, respectively.

Projected rental income based on the non-cancellable portion of the leases subsequent to June 30, 2020 are as follows:

2020	\$ 6,724
2021	408
2021	\$ <u>7,132</u>

#### NOTE 9 - RISKS, UNCERTAINTIES AND COMMITMENTS

As of June 30, 2020, the world was in the midst of the COVID-19 pandemic. The Organization was negatively affected by the effects of the pandemic as of the date of the statement of financial position. Significant uncertainty remains regarding the wide ranging effects of the pandemic subsequent to year-end. The Organization is closely monitoring its operations, liquidity, capital and financial resources, and is actively working to minimize the current and future effects of this unprecedented situation. As of the date of issuance of these financial statements, the full impact of the pandemic to the Organization's financial position or operations is not known.

NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

#### **NOTE 9 - RISKS, UNCERTAINTIES AND COMMITMENTS** (Continued)

In April 2020, the Organization received loan proceeds in the amount of \$49,650, under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act, and later modified by the PPP Flexibility Act, provides for loans to qualifying organizations for amounts up to 2.5 times the average monthly payroll expenses of the qualifying organization. The loans and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities during the twenty-four weeks commencing from the date the Organization received loan proceeds or through December 31, 2020, whichever period is shorter (the "covered period"). The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the covered period.

The Organization has ten months from the end of the covered period to apply for loan forgiveness. The unforgiven portion of the PPP loan, if any, is payable over two years at an interest rate of 1% beginning at the end of the ten months. The Organization intends to use the proceeds for purposes consistent with the PPP. While the Organization currently believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan, the total amount of loan forgiveness is not known as of the date of these financial statements.

#### **NOTE 10 - FUNCTIONALIZED EXPENSES**

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include wages, payroll taxes, bank service fees, property taxes, computer internet and service, dues and subscriptions, insurance, postage and shipping, professional services, repairs and maintenance, supplies, travel and parking, utilities, other and depreciation, which are allocated on the basis of management's estimates of time and effort.